



Business and Industry Association
New Hampshire's Statewide Chamber of Commerce

BIA 2018 New Hampshire Energy Symposium

December 6, 2018 – 8:00 AM to 4:30 PM
DoubleTree by Hilton Manchester Downtown Hotel
700 Elm Street, Manchester NH 03101

PRELIMINARY AGENDA

8:00 AM **Hot Breakfast Buffet and Registration – Sponsored by Liberty Utilities (Armory)**
Networking, Vendor Exhibition

9:00 AM – 12:00 PM Morning Session (Pemigewasset Room)

8:50 AM **Welcoming/Opening Remarks (Pemigewasset Room)**
Jeffrey Mathis – Environmental, Safety and Health (ESH) Operations Manager, BAE Systems, Chair, BIA Manufacturing & End Users Policy Committee
Chico DaFonte - VP Regulated Infrastructure Development, Liberty Utilities NH

9:00 AM **Governor Chris Sununu – Opening Remarks**

9:15 AM **Understanding NH's Electric Rates**
Bill Quinlan – President, Eversource NH
Todd Black – Senior Vice President, External Affairs and Customer Relations, Unitil
Tom Sullivan – Senior Vice President of Operations, Sturm, Ruger & Company, Inc.

- Components that make up rates – cost of each components (cents/kwh), percentage of total bill, a comparison with the national average in addition to North and South Carolina, Texas and Virginia.
- Business comparisons of electric bill in NH vs. operations in other states.
- Overview of why it's so hard to lower rates in NH and the region.

Moderator: Tony Giunta – Senior Client Manager, Nobis Engineering, Vice Chair, BIA Manufacturing & End Users Policy Committee

10:15 AM **Break (Armory)**
Sponsored by McLane Middleton
Networking and opportunity to visit exhibitors

10:45 AM **The NH Site Evaluation Committee Process – What's Working? What Needs Improving?**

Don Pfundstein – Gallagher, Callahan and Gartrell
Barry Needleman – McLane Middleton
Tom Getz – McLane Middleton

- Myths and Facts of the SEC
- Current status of SEC process
- Ongoing issues

- Proposals to improve the process

Moderator: Heidi Kroll – Gallagher, Callahan & Gartrell

12:00 PM **Lunch (Armory)**
Sponsored by Unutil

1:00 PM – 4:30 PM Afternoon Session: (Pemigewasset Room)

1:00 PM **Maintaining Power System Reliability**
James Daly - Vice President, Energy Supply, Eversource
Stephen Leahy - Vice President, Policy, Northeast Gas Association

Moderator: Carl Gustin – Senior Advisor, Salient Point, LLC

2:00 PM **Break (Armory)**
Sponsored by McLane Middleton
Networking and opportunity to visit exhibitors

2:30 PM **Energy Infrastructure and Efficiency - Now and Into the Future**

Granite Bridge & the North Country Renewable Natural Gas Project -
Michael Licata, Director, Government and Community Relations, Liberty Utilities

Grid of the Future

Chris Hickling, Senior Director, Member Relations, Edison Electric Institute

Efficiency Innovation from the Outside

Tilak Subrahmanian, Vice President, Energy Efficiency, Eversource Energy

Moderator: Maureen Callahan, Director of Client Engagement, Usource

An update of proposed energy projects capable of bringing badly needed infrastructure, fuel and electricity supply to New Hampshire; A vision of what the New England Grid could look like in the future; And practical steps to reduce energy bills through efficiencies.

3:45 PM **Business Impacts from Taxing Carbon**

John Gage, NH State Coordinator, Citizens Climate Lobby

Michael Sununu, President, Profile Strategy Group, LLC

- Overview of various proposals.
- How to calculate?
- What to do with the revenue?
- Implication of tax on NH businesses.

Moderator: David Juvet, Senior Vice President, Business and Industry Association

4:30 PM **Closing Remarks**