

# NEW HAMP SHIRE BIA RE

# 9TH ANNUAL LEADERSHIP SUMMIT

## SPONSORED BY

DINNER



LUNCH

**BAE SYSTEMS**

HORS D'OEUVRES



AFTER DINNER NETWORKING



REGISTRATION AND NAME BADGE



**DECEMBER 3 - 4, 2023**

**MOUNTAIN VIEW GRAND RESORT**

PRESENTED BY

**EVERSOURCE**

**SUNDAY, DECEMBER 3**

**5:30 - 7:00 PM**

**REGISTRATION AND NETWORKING RECEPTION  
CRYSTAL BALLROOM**

**7:00 - 8:30 PM**

**DINNER, CRYSTAL BALLROOM**

**8:30 PM**

**AFTER-DINNER NETWORKING, HARVEST TAVERN**

# MONDAY, DECEMBER 4

7:00 - 8:00 AM

BREAKFAST, CRYSTAL BALLROOM

8:00 - NOON

CONCURRENT POLICY SESSIONS, PRESIDENTIAL HALL  
(SEPARATE BUILDING FROM MAIN HOTEL)

**Please note:** State policy leaders will be divided into three groups, alphabetically by last name, rotating at the conclusion of each policy session to the next session. By noon, state policy leaders will have had the benefit of participating in three separate policy sessions. Session descriptions are on the next page.

8:00 - 9:00 AM

CONCURRENT POLICY SESSIONS, PRESIDENTIAL HALL

9:00 - 9:30 AM

NETWORKING BREAK, PRESIDENTIAL FOYER

9:30 - 10:30 AM

REPEAT CONCURRENT POLICY SESSIONS, PRESIDENTIAL HALL

State policy leaders rotate to next session

10:30 - 11:00 AM

NETWORKING BREAK, PRESIDENTIAL FOYER

11:00 AM - NOON

REPEAT CONCURRENT POLICY SESSIONS, PRESIDENTIAL HALL

State policy leaders rotate to last session

NOON - 1:00 PM

LUNCH, HARDING ROOM

CLOSING REMARKS

Michael Skelton, President & CEO, Business & Industry Association

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AGENDA

# 2023 POLICY SESSIONS

## THE HOUSING WE NEED: IF YOU BUILD IT THEY WILL COME

### CLEVELAND ROOM

New Hampshire's well-documented lack of available, affordable housing is contributing to our next generation workforce leaving the state. Every potential Granite State worker who leaves because housing is neither available, nor affordable, makes hiring that much more difficult for employers around the state. Estimates show that up to 90,000 new housing units will be needed over the next 40 years to meet expected demand. This workshop will examine why housing development is lagging in New Hampshire, what has been accomplished recently to mitigate the housing shortage, and what innovative new proposals will be discussed in the 2024 legislative session.

**Moderator: David A. Juvet**, Senior Vice President of Public Policy, Business & Industry Association

- **Natch Greyes**, Government Affairs Counsel, NH Municipal Association
- **Ben Frost**, Deputy Executive Director, NH Housing
- **Representative Scott Wallace**, NH House of Representatives

## MEETING DEMAND: SITING & SOURCES FOR THE FUTURE OF NEW HAMPSHIRE

### ROOSEVELT ROOM

As it currently stands, the energy facility siting process presents undue delays, inconsistencies, and the Site Evaluation Committee struggles to meet quorum. Without a clear and consistent energy facility siting process, the Granite State will continue struggling to attract new projects that would bring clean, lower-cost energy sources. With electrification on the horizon and the rising cost of energy influenced by world events and regional infrastructure challenges, it is more imperative than ever for New Hampshire to streamline energy facility siting and attract projects to enhance grid stability, winter reliability, and lower energy costs locally. Expert panelists will discuss the cost of energy, the Twin States Clean Energy Project, siting, sources, and more.

**Moderator: Kirsten Koch**, Vice President of Public Policy, Business & Industry Association

- **Terron Hill**, Clean Energy Development Director, National Grid
- **Barry Needleman**, Managing Director, McLane Middleton, Professional Association
- **Lisa Shapiro**, Chief Economist, Gallagher, Callahan & Gartrell

## A LEADING STATE FOR BUSINESS: HOW NEW HAMPSHIRE'S BUSINESS CLIMATE STACKS UP

### COOLIDGE ROOM

New Hampshire's business climate and economic competitiveness currently stacks up well compared to other New England states and in various media sponsored rankings of "best states for business." In today's modern economy, however, other states are upping their game in terms of incentives and policy changes as the competition for talent and jobs increases dramatically. Leading experts will share their insights on new strategies and tactics New Hampshire needs to embrace to ensure the Granite State remains economically competitive and "in the game" to be considered a leading state for business nationally.

**Moderator: Michael Skelton**, President & CEO, Business & Industry Association

- **Taylor Caswell**, Commissioner, N.H. Department of Business and Economic Affairs
- **Kat Saunders**, Partner, Economic Leadership LLC

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INTERNATIONAL

# 2023 NH LEADERSHIP SUMMIT PANELIST BIOS



## **TAYLOR CASWELL, COMMISSIONER, NH BEA**

Taylor is the first commissioner of the N.H. Department of Business and Economic Affairs. Appointed to the position by Gov. Chris Sununu in 2017, and reappointed in 2021, he serves as chief economic and marketing official for the state and oversees the Divisions of Economic Development and Travel & Tourism Development. In 2020, Gov. Sununu named Commissioner Caswell to lead New Hampshire's economic relief recovery efforts in the face of the coronavirus pandemic. In addition to maintaining BEA's role in supporting and deploying relief programming for employers, the commissioner has also led the Governor's Office for

Emergency Relief and Recovery (GOFERR), with responsibility for transparent development, deployment and management of more than \$3 billion in federal COVID relief and stimulus funds to New Hampshire. Before joining BEA, he was executive director of the N.H. Community Development Finance Authority and served as the New England regional administrator for the U.S. Housing and Urban Development, a White House-level appointment.



## **BEN FROST, DEPUTY EXECUTIVE DIRECTOR, NH HOUSING**

As deputy executive director and chief legal officer for New Hampshire Housing, Ben manages external relations, legislative initiatives and strategic planning, and provides legal guidance on program implementation. He frequently presents on issues concerning affordable and workforce housing and land use law. Ben serves on the Legislative Committee of the N.H. Planners Association. He holds Bachelor of Arts and Master of Arts degrees in geography from Colgate University and Syracuse University, and a J.D. from Cornell Law School with a concentration in business law and regulation.



## **NATCH GREYES GOVERNMENT AFFAIRS COUNSEL, NH MUNICIPAL ASSOCIATION**

While Natch may be best known for his love of carnivorous plants, his real job is advocating for NHMA's member municipalities at the New Hampshire Legislature and providing them with legal advice and training. He is routinely featured in New Hampshire-based publications focusing on a municipal audience, chairs the municipal bar section, and can often be found providing training at NHMA's partner events – especially those that take place in a bog. Before joining NHMA, Natch was a prosecutor. He received his bachelor's degree from Clark University and his law degree from William & Mary.



## **TERRON HILL, CLEAN ENERGY DEVELOPMENT DIRECTOR, NATIONAL GRID**

Terron is responsible for facilitating a clean energy future for National Grid's electric transmission and distribution business in New England, moving forward innovations and new investments to support renewable energy development. Terron is also project director for the Twin States Clean Energy Link, a new high voltage direct current interconnector that will help deliver clean hydro and offshore wind power across New England and Quebec. In this role, Terron is responsible for overall project development and commercialization. Terron has led numerous teams in his almost 20 years at National Grid in transmission business development, regulatory

strategy, ISO-NE and NYISO wholesale electricity markets, grid innovation, NERC and reliability compliance, and corporate strategy.



## **BARRY NEEDLEMAN, MANAGING DIRECTOR, MCLANE MIDDLETON**

Barry has almost 30 years of experience handling environmental and energy matters for regional and national clients. He does a substantial amount of energy facility siting work, primarily before the New Hampshire Site Evaluation Committee, on numerous types of projects ranging from fossil and renewable generation to electric and gas transmission. He has experience litigating a variety of environmental cases in state and federal courts such as insurance and third-party cost recovery claims at former manufactured gas plants and the defense of statewide MTBE contamination claims. He also litigates administrative matters

before state appellate councils regarding permit appeals under various environmental programs. He regularly represents clients in environmental matters involving permitting, compliance counseling and defense of administrative and judicial enforcement actions. Barry chairs McLane Middleton's Energy Practice Group. Barry received his Bachelor of Arts from Clark University, his J.D. from Lewis & Clark Law School and his Master of Laws (Environmental) from George Washington University Law School.



### **KAT SAUNDERS, PARTNER, ECONOMIC LEADERSHIP LLC**

Kat is head of strategy and leadership for Economic Leadership, a consultancy currently working in more than a dozen states to develop economic and workforce strategies. A specialist in economic development, talent attraction and real estate, she advises clients on building effective marketing and communications programs to produce results that shift the perception and reputation of client communities while engaging stakeholders in the overall economic development process. Before joining Economic Leadership, Kat was executive vice president of client strategy for place marketing firm, Development Counsellors International based in New York City. There, she led the statewide economic development and talent attraction strategy for Florida Power & Light and the JAXUSA Partnership. Kat is a graduate of Florida State University, where she studied public relations, business and political science.



### **LISA K. SHAPIRO, CHIEF ECONOMIST, GALLAGHER, CALLAHAN & GARTRELL**

Dr. Shapiro is chief economist at Gallagher, Callahan & Gartrell in Concord. She analyzes economic and industry trends and works with businesses and nonprofit organizations on strategic and economic issues. For more than 20 years, she has been involved in energy, taxes, housing and health care. Dr. Shapiro frequently testifies before the New Hampshire Legislature. She works on matters before regulatory agencies and has appeared as an expert witness regarding fiscal and economic impacts of energy infrastructure projects. She has authored studies and provided strategic advice on the effects of a statewide property tax, various business tax proposals, and public investments and infrastructure. Dr. Shapiro served on the commission established to achieve long-term viability of the New Hampshire Retirement System, and was appointed by two governors to serve as chair of the New Hampshire Retirement System Board of Trustees. She is a former member of the Federal Reserve Bank of Boston's New England Public Policy Center Advisory Board and the Josiah Bartlett Center for Public Policy. Dr. Shapiro holds a Ph.D. in Economics from Johns Hopkins University.



### **REPRESENTATIVE SCOTT WALLACE**

Rep. Wallace was educated at Pinkerton Academy and graduated in 1983 from the scientific curriculum. He studied mechanical engineering at the University of New Hampshire. He has been a Danville resident since 1997. He has been a master certified automobile technician since 1995, an FAA-licensed commercial helicopter pilot with fixed wing ratings, too. He has owned and operated franchised retail auto repair facilities and retail tire stores in Merrimack, N.H., and Lowell, Mass., since 2002.